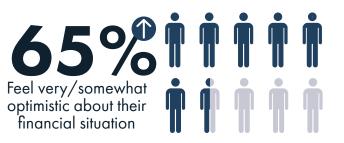
GLOBAL CONSUMER

NSIGHTS

IN THE U.S.

SHOPPING TRENDS

 \uparrow = significantly higher in 2025 \downarrow = significantly lower in 2025



Top Retailers Shopped for Clothing

Online only store

Mass merchant (In-Store)

Discount store (In-Store)

Top Ways Plan to Shop for Clothing in Next Year





Preferred Shopping Method

Browsing Purchasing

74%

46%

Online

52%

In-Store

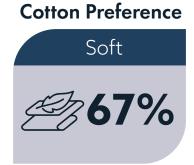
Top Social Media Sources



Use social media as a top source of inspiration (social media/blogs/vlogs)

Drivers of Consumer **Prefrence** Comfort Quality













Prefer Cotton, Cotton blends, or Denim





SUSTAINABILITY \uparrow = significantly higher in 2025 \downarrow = significantly lower in 2025

20%

Changing how shopping for clothing to reduce environmental impact



Rely on a sustainability certification or seal to determine if clothing is made in an environmentally friendly manner

29%



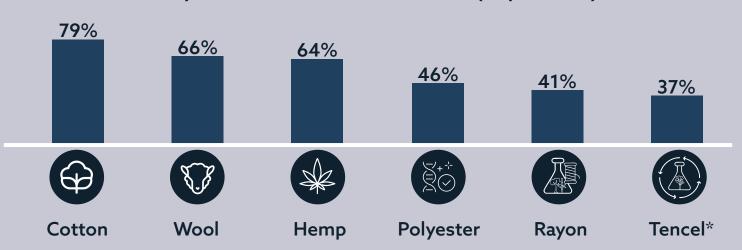
46%

Willing to pay more for natural fibers such as cotton

Top Reasons Would Pay More for Clothes Made from Natural Fibers



% Say Is Safe for the Environment (Top 5 of 11)



*Tencel is a trademark of Lenzing



