

COTTON INCORPORATED'S THINGS TO KNOW ABOUT...



WHY IS FURNISHING AND D'S DORM IMPORTANT

"IT HELPS MY KID FEEL AT HOME, COMFORTABLE, AND LESS HOMESICK."

"I LIKE MAKING IT ORIGINAL AND MY OWN SPACE.



TOP ITEMS TO PURCHASE



81% BFD SHFFTS



79% BATH TOWELS



79% BEDDING



71% CLOSET ORGANIZATION



64% WALL ART







56% AREA RUGS | **55%** EXTRA SEATING | **55%** CURTAINS



55% THROW PILLOWS



38% BED SKIRT

PARENTS

IMPORTANT

<u>Dorm décor is important to many</u>

% SAY FURNISHING AND DECORATING STUDENTS' DORM VERY

STUDENTS

HOME TEXTILES PURCHASE DRIVERS





DURABILITY



SOFTNESS





EXPECT TO UPDATE TEXTILES

JAN-MAY **30%** EVERY SEMESTER

41% ONCE A YEAR



