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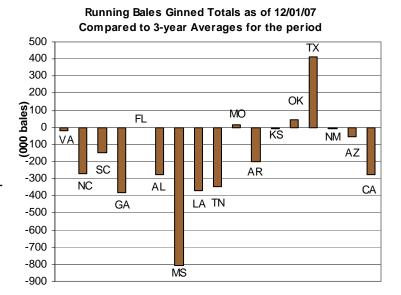
Cottonseed Intelligence Monthly



USDA'S PRODUCTION REPORT: The running bales ginned total as of December 1st was 12.606 million bales. This is an increase of 2.484 million bales since the last report showing results from November 15th. The changes from the previous report are now beginning to slowly edge lower as there is less ginning across the Cotton Belt. In the next few reports the results for Texas will continue to climb above the 3-year average and the figures for states in other regions will lag further be-

hind the average. Based on USDA's production estimates, roughly a third of the crop is yet to be ginned, and of that over 4 million more bales are to be ginned in Texas.

USDA's all cotton production fore-cast was 18.986 million bales in its December Production report released on Tuesday. This total is 36,000 bales below Informa's most recent estimate. These reports show bales per acre yields at record highs. Nonetheless, due to less acreage, total production is expected down by 12% compared to last year. USDA's cottonseed production estimate was 6.581 million tons, while Informa's is slightly higher at 6.588 million tons. The increase is based on higher yield expectations in West Texas and the eastern half of the Cotton Belt.



COTTONSEED MARKET: Seasonal price strength continues to be the main feature of the market as sellers test buyers' willingness to pay higher prices. The demand side of the market has yet to pull away from the market, so offers have been ratcheted higher. Fewer gins are expected to be available during the final couple weeks of December. Gins are patient sellers and are willing to wait for the market to reward them with higher prices for holding on to remaining unsold inventory. This fact should help pressure prices even higher. In most markets the main participants, are resellers.

Nearby prices in the Carolinas have shot up over \$30/ton since the last installment. Exporters are mentioned as the most active buyers and the reason behind prices moving higher. Some of the buying made has been through March. Scarcity of sellers is still an issue in the market. Demand

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from Northeast dairies has become softer this month as prices climbed. Traders anticipate dairies won't be back in the market until after the holidays and the degree of their presence will be dependent upon price levels. If price continue to rise, demand will be lost.

The Mid-South and West Texas prices are moving higher. There has been repositioning between these two markets. Profits are taken in the Mid-South and supply is replaced in West Texas. The movement of seed in West Texas is meeting expectations, but there are mounting concerns that ginning pressure may lower prices early next year. Many market participants in West Texas anticipated a down turn around the Thanksgiving holiday, but that didn't materialize. Now expectations have been shifted for a price break in January. Thus far gins have been resolute in their price ideas and this has helped keep the market firm.

California nearby offers are higher and trading thanks to end user hand-to-mouth buying tactics. Rail offers are limited, but availability of truck supplies is not a concern. Some dairies are loading up on supplies before the end of the year and paying up slightly to take ownership of the seed before year's end. There hasn't been much trading activity on forward positions as resellers don't want to add to their position at such high price levels.

COTTONSEED BALANCE SHEET: The only change to USDA's balance sheet was 42,000 tons added to production. The same amount was added to the Feed, Seed and Other category, therefore the ending stocks level remains unchanged. The stocks to use ratio at 6% is below the 5-year average by a half percentage point.

Informa's production was raised 118,000 tons, surpassing USDA's estimate. A successful harvest season and high boll counts are behind higher production ideas. Crush and exports are unchanged. Crush values are at record highs thanks to strength in oil markets and protein markets. Export data for the first two months of the year exceed last year's pace by nearly 17%. The Feed, Seed and Other category was raised 100,000 tons, as end user demand is steady. Ending stocks were upped 18,000 tons, which remains below the 5-year average by 69,000 tons. Until demand shows signs of backing off, the market is anticipated to remain stout and supply will continue to be supportive to higher prices.

Cottonseed Supply/Demand Balance Sheet (000 tons)						
Yrs beg Aug 1	USDA	USDA	Dec / USDA	Dec / USDA	Dec / Informa	
	2004/05	2005/06	2006/07E	2007/08F	2007/08F	
Beg. Stocks	421	592	602	489	489	
Imports	1	0	0	0	0	
Production	8242	8172	7348	6581	6588	
Total Supply	8664	8764	7950	7070	7077	
Crush	2923	3011	2680	2400	2475	
Exports	379	523	616	300	350	
Feed, Seed, & "Other"	4770	4629	4165	3970	3840	
Total Disappearance	8072	8163	7461	6670	6665	
End Stocks	592	602	489	400	412	

COTTONSEED fob points							
PRICES 12-	<u>14-07</u>	<u>Bid</u>	<u>Offer</u>	<u>Trade</u>	Yr Ago		
SOUTHEAST		(\$/ton)					
No. Carolina	Spot	2	118o				
	Ja-Ag	2	140o				
So. Carolina	Spot	2	240b / 242o				
	Ja-Ag	2	1390				
Georgia So.	Spot	220b	112t				
	Ja-Ag		1440				
Alabama No.	Spot		115b				
	Ja-Sp		225b				
MID-SOL	MID-SOUTH		(\$/ton)				
Memphis No.	Spot	230o / 230t			120-124t		
	JFM	233t		n/a			
	Ja-Ag	2	235o / 235t				
(as ginned)	2008	190t			n/a		
MO Bootheel	Spot	233t			125-1260		
	Ja-Ag	2350			145o		
Southwest		(\$/ton)					
West Texas	Spot	195-200o / 195t			160o		
	JFM	2100			168t		
	Ja-Sp	2200			185o		
FAR WEST		(\$/ton)					
Arizona	Dec.	241b / 245o / 241t			200t		
Cal Corc. N	Spot	278-280o / 276-278t			210o		
& Stockton	JFM	2900			2250		
	Ja-Sp	2	230t				
SPECIALLY PROCESSED PRODUCTS (\$/TON)							
Easi Flo tm	Centre, AL		Spot	2750	170o		
FuzZpellets tm	Weld	lon, NC	Spot	2750	158o		
Cotton Flo tm	Weld	lon, NC	Spot	270o	158o		
b = bid	b = bid o = offer t = trade n/a = not available						

COTTONSEED dlvd. points							
PRICES 12-14-07		<u>Dump</u>	<u>Hopper</u>		<u>Rail</u>		
NORTHEAST		<u>Floor</u> (\$/ton)					
		306o	(Ψ)	.011)			
W. New Tork	Spot						
05.0	Ja-Ag	3190					
SE Pennsylvania	Spot	2890					
	Ja-Ag	302o					
NE Ohio	Spot	3030					
	Ja-Ag	3150					
MIDWEST		(\$/ton)					
MI (Grand Rpds.)	Spot	300o					
	Ja-Ag	3140					
MN (Rochester)	Spot		2750	285-2890			
	JFM		2850	2900			
WI (Madison)	Spot		2800	284-2900			
	JFM		2800	2950			
Southwest		(\$/ton)					
Texas / Dublin-	Spot		2100				
Stephenville	Ja-Sp		2300				
RAIL - FOB TRACK POINTS		(\$/ton)					
Laredo TX (Mid-Bridge)	Spot				2650		
California	Spot				No quote		
Idaho (UP)	Spot				292b 300o		
	JFM				310o		
WA/OR (BN)	Spot				289t		
	JFM				3100		
b = bid o = offer t = trade							

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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