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## Cottonseed Intelligence Monthly



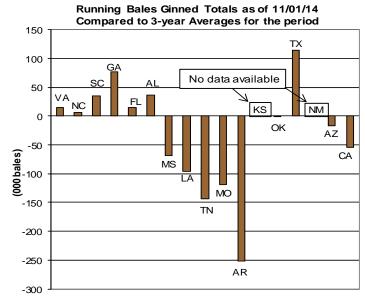
**COTTONSEED MARKET:** The graph below shows that running bales ginned as of November first were ahead of the average in the Southeast and Texas, while the Mid-South and Far West are behind the average. The reason that Mid-South and Far West appearing to be so much further behind their respective average is that cotton plantings were below average levels and there was less cotton to be ginned. Therefore, their ginning season is not running as far behind as the graph would suggest if the total projected cotton production would be close to its average. Cotton acreage and production for the Southeast and West Texas were above the 3-year average and reason for larger than average results.

Wet fields and snowy conditions at the middle of November in West Texas slowed harvest and ginning progress. This resulted in fewer than expected gins running and tight nearby supply. Spot prices shot higher, and forward offers were elevated as well, but there has been less trading on for-

ward offers. Once gins get back up and running supply pipelines should rebound and cause prices to drift lower by December.

Southeast nearby markets have been quiet and ginning continues at strong rates. Given abundant supply, there are mounting concerns about moving supplies. The limited availability of trucks in the region is reason for some merchants falling behind on moving supplies. Ginning is expected to continue into December while some points in Georgia will likely be running into January. Heavy supply and the lack of equipment to move the product suggests that prices may need to drift lower to attract more demand.

Mid-South gins are expected to complete ginning by Thanksgiving. At the end of ginning season choppy prices can be expected based on local supply. Prices are apt



to begin edging higher, once the nearby pressure is gone. Dairies have shown more interest in booking forward supplies since sovbean meal prices have firmed.

California prices have drifted lower as rail supply pipelines have been replenished this month. End users are still willing to wait on buying. Forward truck offers have moved lower as well. Rail offers are limited due to tight rail equipment. Prices will be higher if rail service is slower than normal.

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**COTTONSEED BALANCE SHEET:** The USDA's 2013/14 balance sheet was unchanged from last month. Cottonseed total supply for 2014/15 was raised 94,000 tons based on a production increase of 44,000 tons and imports were up 50,000 tons. On the demand side of the balance sheet, the Feed, Seed and Other category was raised 50,000 tons while the crush was raised 25,000 tons. The net result of these changes was a 19,000-ton increase to ending stocks that brought up the stocks to use ratio to 8.6%, which is still two tenths less than the 5-year average, but nearly a percentage point below last year's result.

The Cottonseed Digest's old crop balance sheet was unchanged. 2014/15 production was raised 103,000 tons, on increased yield projections primarily coming from Texas, Georgia and Missouri. The crush was raised 43,000 tons as runtimes are apt to improve given the price of cottonseed oil has modestly improved and there has been a flurry of cottonseed oil buying accomplished. Exports are unchanged, but results for the first two months of the season lag behind average results due to the slow start to ginning. The Feed, Seed and Other category was increased 50,000 tons. Demand from the feed sector should remain robust as the outlook for dairy producer margins remains positive absent grain prices rallying further and/or milk price falling below \$16/cwt. Ending stocks were raised 10,000 tons which brings up the stocks to use ratio to 7.8% which is a tenth of a percent higher than last month's ratio.

Cottonseed Supply/Demand Balance Sheet (ooo tons)									
Year begins Aug 1	USDA	USDA	November / USDA	November / CSD	November / USDA	November / CSD			
	2011/12	2012/13	2013/14E	2013/14E	2014/15F	2014/15F			
Beg. Stocks	618	430	492	507	425	289			
Imports	72	182	198	200	100	33			
Production	5370	5666	4203	4203	5413	5427			
Total Supply	6059	6278	4893	4910	5938	5749			
Crush	2400	2500	2000	2052	2425	2343			
Exports	133	191	219	219	290	300			
Feed, Seed, & "Other"	3096	3094	2250	2350	2755	2690			
Total Disappearance	5629	5786	4468	4621	5470	5333			
End Stocks	430	492	425	289	468	416			

COTTONSEED fob points								
<u>PRICES 11-21-14</u>		<u>Trade</u>						
Southeast	(\$/ton)							
North Carolina	Spot	190b	/ 195-200	o / 193-196t	2540			
	Ja-Ag		221	0	270t			
Georgia So.	Spot	1	90b / 195	o / 192t	2450			
Mid-South		(\$/ton)						
Memphis No.	Spot		220	t	270t			
	JFM		240	t	n/a			
MO Bootheel	Spot		2200		n/a			
NE Arkansas	Spot		2200		271t			
	JFM		245t		n/a			
	Ja-Ag		250	0	292t			
Southwest		(\$/ton)						
West Texas: LN	Spot	240b / 245-2500			301t			
Far West		(\$/ton)						
Arizona	Spot	355t		3400				
	Nv-Dc	3.	340b / 3550 / 345t		n/a			
Cal. Corc. No.	Spot	365-3700 / 365-370t			4020			
Pima California	Spot	330-3350 / 325t		3650				
Specially Processed Products (\$/ton)								
Easi Flo <sup>tm</sup>	Courtl	and, AL	Spot	2650	3150			
			Ja-Ag	2950	n/a			
b = bid o = offer t = trade n/a = not available								
West Texas: LN=Lubbock North, PN= Plainview North, SN= Seminole North								

<b>COTTONSEED dlvd. points</b>							
PRICES 11-21-	14	<u>Truck</u>	<u>Rail</u>	Yr Ago			
Northeast			(\$/ton)				
W. New York	Spot	2650		3140			
	Ja-Ag	2950		n/a			
SE Pennsylvania	Spot	247-2480		2970			
	Ja-Ag	2780		n/a			
NE Ohio	Spot	2650		3140			
	Ja-Ag	2950		n/a			
Midwest		(\$/ton)					
MI (Grand Rpds.)	Spot	278-2850		3240			
	Ja-Ag	3150		n/a			
MN (Rochester)	Spot	305-3150		3490			
	Ja-Ag	325-3350		n/a			
<b>WI</b> (Madison)	Spot	295-3100		3350			
	Ja-Ag	320-3250		n/a			
Southwest			(\$/ton)				
Texas / Dublin-	Spot	2500		3050			
Stephenville	Dec	2500		n/a			
Rail - fob track points		(\$/ton)					
California	Spot		3630	3930			
	Ja-Ag		3630	n/a			
Idaho (UP)	Spot		340t	3800			
	Dc-Ja		3450	n/a			
WA/OR (BN)	Spot		3650	3850			
b = bid o = offer t = trade							

## COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

**GROUP 3**: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

**GROUP 4**: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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