November 2007 Volume 11, Issue 11

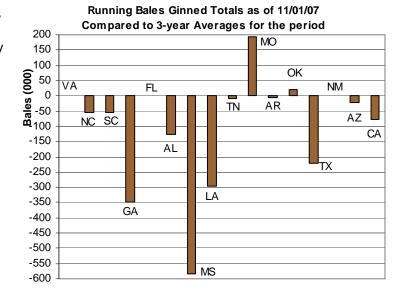
Cottonseed Intelligence Monthly



USDA'S PRODUCTION REPORT: The Cotton Ginning report released November 9, 2007 showed a running bales ginned total of all cotton at 7.099 million bales. This was below the year ago level and the 3-year average by over 1.5 million bales. Compared to the last report of 2 weeks earlier, results for Texas surged more than 780,000 bales. If this pace picks up by the next reporting period, Texas will be back on par with its average. Mid-South and Southeast results are expected to stay un-

der the 3-year average. While Missouri's results are ahead of the average now, it is apt to dip below by month's end.

All cotton production was raised by 708,000 bales or 4% to 18.861 million bales. The largest increase came from Texas up over 600,000 bales with total production pegged at 8.145 million bales. Upland yields were raised to 827 pounds/acre, up 61 pounds from last month and above the 5-year average by 205 pounds. The largest reduction was 160,000 bales removed from Tennessee's total. Cotton-seed production was raised 252,000 tons to 6.539 million tons. This increase is twice that of last month and while fundamentally bearish, it will likely have little downward impact on price.



COTTONSEED MARKET: Offers still are climbing and buying continues, albeit small, at higher levels. Merchants are voicing concern about demand lost due to high prices. At the same time CBOT futures press higher, and have been viewed as supportive to current price levels and are allowing for even more upside. The timing of a price correction remains a mystery, yet most traders anticipate more price strength is likely before a downturn will take place. The typical scenario of prices remaining high for the winter months resulting in less disappearance and the need for price discounts after March is most often mentioned. Then again, cotton acre estimates for next year are estimated even lower, thus the downside price risk may be minimal.

The upcoming Thanksgiving holiday is apt to result in less activity next week. In the Eastern half of the Cotton Belt, the majority of gins are expected to complete ginning and shut down for a week. The most common complaint on the part of merchants is the lack of open offers in the market. This continues to be a sellers' market. Southeast markets were difficult to call due to the lack of offers

Every effort has been made to assure the accuracy of the information and market data which is provided in this publication as a compilation for the use of its readers. Information has been obtained by Informa Economics, Inc. from sources believed to be reliable. However, because of the possibility of human or mechanical error, Informa does not guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Published by Informa Economics, Inc., 3464 Washington Drive, Suite 102, Eagan, MN 55122-1438.

and willing buyers. Export interest continues to be the focus of the market and is seen as bullish. The tight supply situation will continue to keep price spreads wider than normal between these markets and the rest of the country.

The Mid-South market has been quiet with most ginning done for the season. The nearby market has more willing buyers than sellers and the lack of offers is helping keep pricing stout. Those needing to buy appear patient to wait for the possibility of lower prices. Forward offers jumped roughly \$20/ton compared to a month ago. The price spread between spot to deferred prices is still \$10 below the five-year average for this time of year.

West Texas offers have a \$10 range with the highs north of Lubbock, and southern locations on the low side. The movement of supply continues and gins have yet to experience problems with seed backing up. The expected downturn in prices has yet to happen and it may take place next month. Until storage gets filled and supply pipelines become burdened by large supplies sellers are expected to keep prices stout. The forward positions traded higher with only light offerings.

California offerings are anticipated to follow price movement seen in Texas. Buying appears unabated by price strength. Traders in the region, however, are concerned that demand is being lost due to high prices. A reduction in inclusion rates have been expected given the smaller crop, but how much less and whether it will negatively impact is unknown. Buyers will likely stay in the spot market to cover requirements, which may lend support to prices.

COTTONSEED BALANCE SHEET: The most significant change to USDA's November balance sheet was the 252,000-ton increase to production noted last week. The crush was reduced 100,000 tons, after it was increased by the same amount only a month earlier. The net effect of these two changes resulted in the feed, seed and other category being enlarged 352,000 tons.

Informa's November balance sheet adopted USDA's beginning stocks number, which is 44,000 tons lower than last month's level. In light of record large yields being reported in West Texas, production was raised 220,000 tons. The upside on production was tempered by reduced output expectations in the Mid-South. Given the variability in the growing conditions between regions this year, historical production averages are not a very good measure and there will likely be additional shifts in production estimates.

On the demand side of the balance sheet, the only change is a 200,000 ton increase in the

feed, seed and other category. Even with the counter-seasonal move in prices over the past month, dairy end users have continued to buy and support price strength. The ability of buyers to keep paying higher prices has taken market participants by surprise. The net value of cottonseed for crushers is another factor supportive to strong prices. The crush remains unchanged, as economics remain favorable for crushers and demand for oil has been steady and co-products appear to have some upside potential in coming months. Ending stocks were lowered 24,000 tons, which brings the stocks-to-use ratio down to 6%, a half point below the five year average.

Cottonseed Supply/Demand Balance Sheet (000 tons)						
Yrs beg Aug 1	USDA	USDA	Nov / USDA	Nov / USDA	Nov / Informa	
	<u>2004/05</u>	2005/06	2006/07E	2007/08F	2007/08F	
Beg. Stocks	421	592	602	489	489	
Imports	1	0	0	0	0	
Production	8242	8172	7348	6287	6470	
Total Supply	8664	8764	7950	6776	6959	
Crush	2923	3011	2680	2500	2475	
Exports	379	523	616	300	350	
Feed, Seed, & "Other"	4770	4629	4165	3576	3740	
Total Disappearance	8072	8163	7461	6376	6565	
End Stocks	592	602	489	400	394	

COTTONSEED fob points								
PRICES 11-	<u> 16-07</u>	<u>Trade</u>			Yr Ago			
SOUTHEAST		(\$/ton)						
No. Carolina	Spot	2	17b / 229	Ю	112o			
	Ja-Ag	2	55b / 260	0	1380			
So. Carolina	Spot	2	17b / 232	.o	114o			
	Ja-Ag	2	49b / 257	o	139o			
Georgia So.	Spot	2	05b / 210	0	115t			
	Ja-Ag	2	35b / 245	ю	135o			
Alabama No.	Spot	2	08b / 214	·O	115t			
Mid-South		(\$/ton)						
Memphis No.	Spot	212o / 200-210t		111o				
	Dec.		220t		115b			
	Ja-Ag		223t		140-1420			
MO Bootheel	Spot		2130		113o			
	Ja-Ag		225t					
(as ginned)	2008	180t			n/a			
Southwest		(\$/ton)						
West Texas	Spot	170b / 175-185o		153-156t				
	Dc-Mr	1900		n/a				
	Ja-Sp	205t			180-185o			
FAR WE	FAR WEST		(\$/ton)					
Arizona	Nv-Dc	232b / 240o / 236t		195-198o				
	Dc-Mr	240t		n/a				
Cal Corc. N	Spot	265-267o / 262-265t		212-216t				
& Stockton	JFM	2730			n/a			
	Ja-Sp	2770			230o			
SPECIA	SPECIALLY PROCESSED PRODUCTS (\$/TON)							
Easi Flo tm	Cen	tre, AL	Spot	2650	152o			
FuzZpellets tm	Weld	lon, NC	Spot	2550	152o			
Cotton Flo tm	Weld	lon, NC	Spot	2550	152o			
b = bid o = offer t = trade n/a = not available								

November 2007

COTTONSEED dlvd. points							
PRICES 11-16-07		<u>Dump</u>	<u>Hopper</u>		<u>Rail</u>		
Nontre		<u>Floor</u> (\$/ton)					
NORTHEAST		074	(Φ/)	1011)			
W. New York	Spot	2740					
	Ja-Ag	2890					
SE Pennsylvania	Spot	257o					
	Ja-Ag	2720					
NE Ohio	Spot	2700					
	Ja-Ag	2950					
MIDWEST		(\$/ton)					
MI (Grand Rpds.)	Spot	2760					
	Ja-Ag	300o					
MN (Rochester)	Spot		260o	277-2790			
	Ja-Ag		270o	2920			
WI (Madison)	Spot		2550	269-2730			
	Ja-Ag		2680	2850			
Southwest		(\$/ton)					
Texas / Dublin-	Spot		1950				
Stephenville	Ja-Sp		2200				
RAIL - FOB TRACK POINTS		(\$/ton)					
Laredo TX (Mid-Bridge)	Spot				240-2450		
California	Spot				No quote		
Idaho (UP)	Dec.				275o/t		
	Ja-Ag				2900		
WA/OR (BN)	Spot				272b 281o		
	Ja-Sp				2960		
	b = bid	o = offer	t = trade				

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

Cottonseed Intelligence Monthly©2007 is published monthly Phone: 651-925-1052/Fax 651-925-1061 e-mail: james.bueltel@informaecon.com
Every effort has been made to assure the accuracy of the information and market data which is provided in this publication as a compilation for the use of its readers. Information has been obtained by Informa Economics, Inc. from sources believed to be reliable. However, because of the possibility of human or mechanical error, Informa does not guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Published by Informa Economics, Inc, 3464 Washington Drive, Suite 102, Eagan, MN 55122.