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Cottonseed Intelligence Monthly



CA

USDA REPORTS: The USDA Cotton Ginnings report at the beginning of November showed a running bales ginned total of 8.741 million bales as of the first of November. This is ahead of last year's pace by over 50,000 bales, and the 3year average by 460,000 bales. Compared to the previous report at the middle of last month, nearly 3.7 million bales were ginned. Ginning progress in the Mid-South continues to lead all other regions. With this report, ginning activity in the Delta states is expected to be winding down. The state with the largest increase compared to the last report was Arkansas with 580,000 bales ginned. This was followed by Texas, which reported 520,000 bales ginned over the past two weeks. Ginning progress in the Southwest and Far West is expected to continue lagging behind the 3-year average.

The November USDA Production report had all cotton production pegged at 21.3 million

Compared to 3-year Averages for the period 350 AR 300 MS 250 200 150 ΤN 100 50 Bales (000) 0 -50 MO ΑZ -100 -150 -200

Running Bales Ginned Totals as of 11/01/06

bales, which was larger than the average trade estimate of 20.7 million bales. This is an increase of 640,000 tons compared to their October forecast. The largest production increase was in Texas with production up 285,000 bales. Georgia and Mississippi are tied for the next largest increase, both up 150,000 bales, while Alabama follows with a 75,000-bale increase. The only state with an appreciable decline was North Carolina off 110,000 bales. Thanks to these increases, USDA's total cotton-seed production was raised 226,000 tons to 7.482 million tons. While the increase in production should relate to a more bearish market outlook, the strength in other feed prices should be an overriding factor and prices will remain firm.

-250

-300

-350

COTTONSEED MARKET: Ahead of the upcoming holiday-shortened work week, merchants are mostly focused on getting trucks lined up to move supplies on the books and are not aggressively looking to buy or sell before the Thanksgiving break. Some merchants mentioned that for the balance of November it would be nearly impossible to supply inventories if a latecomer comes to market to buy something for a quick-shipment. Sellers in general are more willing to stay firm on price given the strength in CBOT futures and other feed ingredients. It appears that for those with supplies to sell, they will be rewarded with stronger prices.

In the Southeast, nearby Carolina offers shot several dollars higher on continued export buy-

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ing demand. More inquires from Asian buyers have been noted in the market, which tends to help sellers raise offers. The lack of willing sellers in the region is also helping support prices. Prices to the delivered markets in the Northeast are up several dollars, reflecting the recent strength.

Mid-South ginning progress has been held up because of rain that is preventing the movement of modules out of the fields and to the gin. This factor is limiting the amount of ginning pressure that was beginning to develop last week. As a result, price levels are steady and it looks like there is even more upside potential for prices before year's end. Rail buyers continue to be the main movers of seed. Ginning in the Bootheel is over 60% done, and gins are more interested in putting supplies into storage.

In the west, Texas prices are inching higher; with gins reluctant to sell and optimistic about more upside price potential. The firmness is based on robust buying interest as more feedlots are interested in feeding whole cottonseed given the strong corn rally combined with pricey and tight forage supplies. Dairies are thought to have less than half of their requirements booked. Most traders expect a steady stream of nearby trading to dairies for the next few months and a flurry of buying if prices edge lower. The price strength in the Far West last week lacked follow-through buying to hold the higher price levels. With this, the middle of the upland ginning season, there are plenty of offers in the market and plenty of supply. Pima supplies are becoming more abundant and are keeping supply pipelines full. For the next several weeks, supply should not be an issue; rather lighter inclusion rates are a concern.

COTTONSEED BALANCE SHEET: The biggest change to this month's USDA balance sheet was a 226,000-ton increase to production. Total production was raised to 7.482 million tons, which is 30,000 tons larger than production for the 2001/02-crop year, which was at that time record large. Imports were anticipated at 25,000 tons, but since have been zeroed out. Exports were raised 75,000 tons, while the feed, seed and other category was upped 100,000 tons. Ending stocks were lifted 26,000 tons, but are the lowest since the 2003/04-crop year.

The Informa balance sheet had a 278,000-ton jump in production, compared to last month. This increase is based on larger than expected yields in West Texas and the Southeast. Several contacts over the past two weeks have remarked that yields are exceeding what they had estimated.

Regarding disappearance, the crush estimate was the only category unchanged. Exports were

raised 75,000 tons, based on continued strong shipments to Mexico, South Korea and Japan. The demand from these markets has been stronger than anticipated as they continue to participate in the market with prices climbing higher. Exports to Asia are driven by the drought in Australia, freight rates, and a weak US dollar. The feed, seed and other category was raised 160,000 tons as additional supplies will find a way to dairies. Inclusion rates in dairy rations are expected to be lowered; yet dairy buying so far has been steady. Ending stocks were up 42,000 tons, but the stocks/use ratio is at 6.7% and only 0.1% above the 5-year average. Supplies are expected to remain tight.

Cottonseed Supply/Demand Balance Sheet (000 tons)								
Yrs beg Aug 1	USDA	USDA	Nov. / USDA	Nov. / USDA	Nov. / Informa			
	2003/04	2004/05	2005/06E	2006/07F	2006/07F			
Beg. Stocks	347	421	592	602	602			
Imports	2	1	0	0				
Production	6665	8242	8172	7482	7408			
Total Supply	7013	8664	8764	8084	8010			
Crush	2639	2923	3011	2750	2725			
Exports	355	379	523	480	495			
Feed, Seed, & "Other"	4598	4770	4629	4327	4288			
Total Disap- pearance	6592	8072	8163	7557	7508			
End Stocks	421	592	602	527	502			

COTTONSEED fob points							
PRICES 11-	<u> 17-06</u>	<u>Bid</u>	<u>Offer</u>	<u>Trade</u>	<u>Yr Ago</u>		
SOUTHEAST		(\$/ton)					
No. Carolina	Nv-Dc	1	68b 72o				
	Ja-Ag	1	88b 92o				
So. Carolina	Nv-Dc	1	78b 82o				
	Ja-Ag	1	95b 102o				
Georgia So.	Nv-Dc		80-820				
	Ja-Ag	1	102o 96t				
Alabama No.	Nv-Dc	115b	80o 77t				
	Ja-Ag	1	1030				
MID-SOUTH							
Memphis No.	Spot	108b / 111o			80o		
	Dec.	115b			n/a		
	Ja-Ag	136b / 140-142o			100o		
MO Bootheel	Nv-Dc	108b / 113o			84-850		
	Ja-Ap	1	n/a				
NE Louisiana	Dc-Mr		n/a				
Southwest		(\$/ton)					
West Texas	Spot	156-157o / 153-156t			95t		
	Ja-Sp	180-1850			112-1140		
FAR WEST		(\$/ton)					
Arizona	Spot	195b / 205o / 195-198t			140o		
Cal Corc. N	Spot	208b / 212-220o / 212-216t			170o/t		
& Stockton	Ja-Sp	220b / 230o			n/a		
SPECIALLY PROCESSED PRODUCTS (\$/TON)							
Easi Flo tm	Cen	tre, AL	Spot	1520	1270		
FuzZpellets tm	Weld	lon, NC	Spot	1520	1090		
Cotton Flo tm	Weld	lon, NC	Spot	1520	1100		
b = bid	o = offer t = trade n/a = not available						

COTTONSEED dlvd. points							
PRICES 11-1	<u>Dump</u>	<u>Hopper</u>		<u>Rail</u>			
Northeast		<u>Floor</u> (\$/ton)					
		168o	(47.	,			
W. New Tork	Nv-Dc						
	Ja-Ag	1950					
SE Pennsylvania	Nv-Dc	148o					
	Ja-Ag	175o					
NE Ohio	Nv-Dc	161o					
	Ja-Ag	188o					
MIDWEST		(\$/ton)					
MI (Grand Rpds.)	Spot	175o					
	Ja-Ag	200o					
MN (Rochester)	Spot		163-1660	177-180o			
	Ja-Ag		188-1900	193-1950			
WI (Madison)	Spot		153-160o	167-1720			
	Ja-Ag		179-1830	183-1880			
Southwest		(\$/ton)					
Texas / Dublin-	Spot		185o				
Stephenville	Ja-Sp		2050				
RAIL - FOB TRACK POINTS		(\$/ton)					
Laredo TX (Mid-Bridge)	Nv-Dc			-	175b 179o		
California	Nv-Dc				2100		
Idaho (UP)	Nv-Dc				208o 207t		
	Ja-Sp				212b 215o		
WA/OR (BN)	Nv-Dc				210-2130		
, ,	Ja-Sp				230o		
	b = bid	o = offer	t = trade	I	I		

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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