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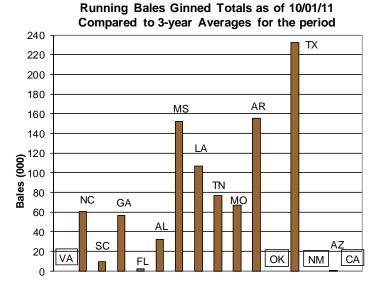
Cottonseed Intelligence Monthly



USDA REPORTS: The recent *Ginnings Report* showed a running bales ginned total of 1.764 million as of October 1st. While this was over a half million bales behind last year's pace it is 658,483 bales ahead of the 3-year average for the week. Hot temperatures this year are the reason for the crop's early maturity and harvest activity.

The ginning season is not expected to run as long as normal due to abandonment and lower yields. Later in the ginning season, the pace of ginning for Texas is apt to fall below the 3-year average. For Virginia, Oklahoma, New Mexico and California there were not enough gins running for results to be reported.

USDA's *Crop Production* report had All Cotton pegged at 16.608 million bales, up 52,000 bales. Upland cotton output is projected to be 10% below last year's level. There was a 200,000-bale offsetting shift of production from Texas to Georgia. North Carolina's total was off 30,000 bales, while Missouri and Mississippi were up 30,000 bales. Compared to last month, cottonseed production was raised 10,000 tons.



COTTONSEED MARKET: As of the middle of October markets appear they are close to a bottom, now that new crop supplies are available to the market. Resellers continue to be the main buyers and their ownership position isn't as large as has been the case in past years. Dairy demand hasn't been slow to cover forward requirements compared to their buying behavior in recent years. It looks like dairy demand will likely stay in the nearby market.

Southeast and Mid-South nearby offers are slightly firmer than earlier in the month, but buying interest has become lighter at these higher price levels. Forward buying interest after December remains limited. These markets are expected to have enough cottonseed to have their supply move west. There has been some Mid-South cottonseed that has been railed to Texas which has established a pricefloor for the market.

West Texas offers held firm as gins are focusing on ginning and are not aggressive sellers. They are looking to load up their storage and fulfill their as-ginned sales first before going back to market again. It appears that the next few weeks nearby markets will remain quiet due to the lack of

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sellers. A shorter ginning season in West Texas could result in a quicker than normal rebound for prices before year's end. Additional feed demand from local end users would help develop a price rally. However, dairies are staying clear of the market and are not interested in booking forward requirements.

Far West rail markets had been quiet for the past several weeks, but there is bit more activity recently as some end users were looking to cover some of their needs into next year. The California market is holding steady. A second vessel of Australian cottonseed is expected to land in the last half of October with the possibility of even more before year's end. This additional inventory could apply downward pressure on cottonseed prices due to the abundance of supply. For the balance of the month prices are expected to stay stable.

COTTONSEED BALANCE SHEET: USDA's old crop balance sheet is unchanged from last month. The only change to new crop was a 10,000-ton increase to production. Ending stocks were raised 10,000 tons.

The Cottonseed Digest's new crop balance sheet had production up 14,000 tons due to a stronger supply outlook in the Mid-South and Georgia. Imports were raised 50,000 tons, on expectations that US prices will hold strong and exchange rates will continue to offer the opportunity for additional trading in coming months. On the demand side of the balance sheet, the crush is unchanged as oil mills will be able to procure enough cottonseed to meet their needs and demand for vegetable oils are expected to hold steady and be supportive for prices. Exports are unchanged, yet down from last year as prices are apt to stay at higher levels which will limit demand. At the same time, expectations for another large crop out of Australia will displace the Asian demand that typically shows up in our market. The Feed, Seed and Other category was raised 68,000 tons as dairies are expected to continue using cottonseed even if inclusion rates will be lower than in past years. Ending stocks were nudged 4,000 tons lower.

Cottonseed Supply/Demand Balance Sheet (000 tons)								
Yrs beg Aug 1	USDA	Oct. / USDA	Oct. / CSD	Oct. / USDA	Oct. / CSD			
	2009/10	2010/11E	2010/11E	2011/12F	<u>2011/12F</u>			
Beg. Stocks	514	342	342	618	618			
Imports	24	0	0	100	150			
Production	4149	6098	6098	5572	5582			
Total Supply	4687	6440	6440	6290	6350			
Crush	1900	2563	2563	2400	2450			
Exports	291	275	275	225	200			
Feed, Seed, & "Other"	2154	2984	3984	3235	3111			
Total Disappearance	4305	5822	5822	5860	5761			
End Stocks	342	618	618	430	589			

COTTONSEED fob points							
PRICES 10-14-11		<u>Bid</u>	<u>Offer</u>	<u>Trade</u>	Yr Ago		
SOUTHE	SOUTHEAST		(\$/ton)				
No. Carolina	OND	240b / 245-250o / 245t			n/a		
	Ja-Ag	2	260b / 270o		n/a		
So. Carolina	OND	240	240b / 245-250o				
	Ja-Ag	2	60b / 270	195o			
Georgia So.	OND	245-2500			175o		
MID-SOUTH		(\$/ton)					
Memphis No.	Spot		275t		190-195t		
(as ginned)	OND	260b /	260b / 265-270o / 270t		200o		
	Ja-Ag	300b	/ 305o /	303t	2150		
MO Bootheel	OND	2	280o / 273t		1930		
	Ja-Ag		308o		n/a		
Southwest		(\$/ton)					
West Texas	Spot	365-370b	/ 3750 /	370-375t	190-195t		
(as ginned)	Oc-Nv		3650		200o		
FAR WEST		(\$/ton)					
Arizona	OND		3550		2800		
	Fb-Sp		3750		n/a		
Cal. Corc. N	Spot	390b	/ 3950 /	390t	325-3300		
& Stockton	Nv-Dc		380o		290-2950		
	Clock	390-3950			n/a		
SPECIALLY PROCESSED PRODUCTS (\$/TON)							
Easi Flo tm	Courtle	and, AL	Spot	315o	2180		
b = bid o = offer t = trade n/a = not available							

COTTONSEED dlvd. points							
PRICES 10-14-11		<u>Dump</u>	<u>Hopper</u>	<u>Live</u>	<u>Rail</u>		
NORTHEAST		<u>Floor</u> (\$/ton)					
W. New York	OND	302o		-			
SE Pennsylvania	OND	2850					
NE Ohio	OND	302					
MIDWEST		(\$/ton)					
MI (Grand Rpds.)	OND	3120					
MN (Rochester)	OND Ja-Ag		330o 350o	335-340o 360o			
WI (Madison)	OND		320o	325-3300			
	Ja-Ag		340o	350o			
Southwest		(\$/ton)					
Texas / Dublin-	Spot		3850				
Stephenville							
RAIL - FOB TRACK		(\$/ton)					
Laredo TX	OND				n/a		
California	Oct.				380o		
Idaho (UP)	Spot				400t		
	OND				375t		
WA/OR (BN)	Spot				420o		
	OND				395-400o		
	b = bid	o = offer	t = trade				

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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