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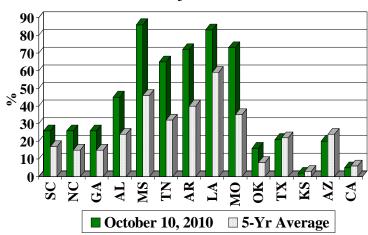
Cottonseed Intelligence Monthly



COTTONSEED MARKET: The graph below shows how much more harvest and ginning advanced thus far in the Southeast and Mid-South compared to western states. The below-average harvest progress in Texas has been mentioned as part of the reason for prices rebounding slightly after the dramatic drop at the beginning of the month. Certainly rallying grain futures have also played a role in expectations for price strength. In addition, there were a number of oil mills that raised their bid, which is the main driving force for higher prices. The net-value of cottonseed for crushers managed to climb above the \$220/ton level thanks to stronger oil and meal prices. At such a strong net value, it appears that for the balance of the ginning season oil mills will be able to get as much cotton-seed as they want without much competition from dairy feeders. The lackluster profitability outlook for dairies in the coming months suggests that without milk prices rebounding demand for cottonseed will be lower than expected. However, due to the stout price of corn, there is still the possibility that some feedlots will consider adding cottonseed to their rations.

U.S. Cotton, Percent Harvested

14 Major States



Southeast and Mid-South prices rebounded following the strength with grain futures. Recently there was an increase in buying activity done by resellers who were likely covering short positions. End user dairy demand from the Northeast remains weak. From the Midwest, there has been in increase in inquiries, but merchants are not impressed with the amount traded as they anticipated there should still be more buving. Ginning activity in these regions have likely peaked, but with oil mills being strong buyers and contract commitments being fulfilled there hasn't been much ginning pressure. Feed buyers are hopeful that crushers will exit the market allowing for the possibility for some ginning pressure to develop, which

opens the opportunity for prices to drift lower.

The West Texas nearby market managed to rebound, but trading at the higher prices was light. Dairy buyers are still willing to wait on covering cottonseed needs at lower prices or switch to using a different feed ingredient. Inquires on forward quotes are light, but offers have edged higher. Likewise the California market has higher forward quotes, yet no significant volumes have traded. California nearby prices are holding above the \$320-level. The supply situation is not as tight as it

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James Bueltel - Phone 651-925-1052, Fax 651-925-1061 e-mail: james.bueltel@informaecon.com

was several weeks ago, yet sellers are firm on offers. By next month, prices are apt to drop due to the improved availability of local cottonseed supply.

COTTONSEED BALANCE SHEET: The old crop balance sheet for USDA was left unchanged. There was a 19,000-ton increase in production for the new crop balance sheet. This increase coincides with the increase mentioned in last week's Crop Production report.

The old crop Cottonseed Digest balance sheet is unchanged from last month. Production for the new crop balance sheet remains unchanged as well and is based on a larger cotton crop projection than what USDA anticipates. The areas expected to have larger supply include the Mid-South and West Texas. The graph mentioned above shows that harvest progress in Texas is behind the average level. Once harvest in the state progresses it is possible that the production estimate will need to be raised. For the time being, there is not enough information for additional increases to be made to our production estimate.

Exports were adjusted 40,000 tons lower, as exports for the first month of the new crop were only 19,795 tons. This was 12,412 tons below the 5-year average for the month and 9,567 tons below last year's level. The presence of export buyers in the market remains light compared to last year. The weak dollar would suggest that exports will be stronger, but it appears that Asian buyers are willing to see how the Australian crop develops and it looks like they will source more supply from that market. Due to the anticipated loss of exports, the Feed, Seed and Other category was raised 10,000 tons and ending stocks were raised 30,000 tons. The projected slim margins for dairies through early 2011 due to strong feed ingredient prices are a factor that could limit demand. If dairy demand is weaker, it could limit upside price potential later in 2011.

Cottonseed Supply/Demand Balance Sheet (000 tons)							
Yrs beg Aug 1	USDA	Oct. / USDA	Oct. / CSD	Oct. / USDA	Oct. / CSD		
	2008/09	2009/10E	2009/10E	2010/11F	<u>2010/11F</u>		
Beg. Stocks	643	514	514	342	342		
Imports	0	24	24	0	0		
Production	4300	4149	4149	6391	6472		
Total Supply	4943	4687	4687	6733	6814		
Crush	2240	1900	1900	2600	2550		
Exports	191	291	291	450	400		
Feed, Seed, & "Other"	1999	2154	2154	3164	3235		
Total Disappearance	4429	4345	4345	6214	6185		
End Stocks	514	342	342	519	629		

COTTONSEED fob points							
PRICES 10-15-10		Trade			Yr Ago		
SOUTHEAST							
No. Carolina	Spot	1	70b / 175	О	150o		
	JFM	1	82b / 187	О	n/a		
So. Carolina	Spot	1	170b / 175o				
	Ja-Ag		1950	n/a			
Georgia So.	Spot	1	170b / 175o				
	JFM	1	82b / 187	n/a			
Mid-South							
Memphis No.	Spot	200	Oo / 190-1	191-194t			
(as ginned)	Nv-Dc		200o	1740			
	Ja-Jly		2150	n/a			
MO Bootheel	Spot		193t	1950			
(as ginned)	Oc-Nv		2050	175o			
Southwest		(\$/ton)					
Southwi	EST		(\$/t	on)			
SOUTHWA West Texas	EST Spot	190b /	•	on) 90-195t	180t		
		190b /	•		180t 170t		
West Texas	Spot		200o / 1	90-195t			
West Texas	Spot OND Ja-Sp		200o / 1 200o 200b / 225	90-195t	170t		
West Texas (as ginned)	Spot OND Ja-Sp		200o / 1 200o 200b / 225	90-195t o	170t		
West Texas (as ginned) FAR WE	Spot OND Ja-Sp		2000 / 1 2000 200b / 225 (\$/t	90-195t o on)	170t 188o		
West Texas (as ginned) FAR WE Arizona	Spot OND Ja-Sp	2	2000 / 1 2000 20b / 225 (\$/t	90-195t o on)	170t 188o n/a		
West Texas (as ginned) FAR WE Arizona (as ginned)	Spot OND Ja-Sp SST Spot OND	2	2000 / 1 2000 200b / 225 (\$/t 2800 / 2600 /	90-195t o on)	170t 188o n/a 200t		
West Texas (as ginned) FAR WE Arizona (as ginned) Cal. Corc. N	Spot OND Ja-Sp Spot OND Spot	2	2000 / 1 2000 20b / 225 (\$/t 2800 / 2600 / 325-3300	90-195t o on)	170t 188o n/a 200t 303-308t		
West Texas (as ginned) FAR WE Arizona (as ginned) Cal. Corc. N & Stockton	Spot OND Ja-Sp Spot OND Spot Nv-Dc Ja-Sp	2 250b	2000 / 1 2000 20b / 225 (\$/t 2800 / 2600 / 325-3300 290-2950 300-3100	90-195t o on)	170t 1880 n/a 200t 303-308t 255t 286t		
West Texas (as ginned) FAR WE Arizona (as ginned) Cal. Corc. N & Stockton	Spot OND Ja-Sp Spot OND Spot Nv-Dc Ja-Sp	2 250b	2000 / 1 2000 20b / 225 (\$/t 2800 / 2600 / 325-3300 290-2950 300-3100	90-195t o on)	170t 1880 n/a 200t 303-308t 255t 286t		
West Texas (as ginned) FAR WE Arizona (as ginned) Cal. Corc. N & Stockton	Spot OND Ja-Sp Spot OND Spot Nv-Dc Ja-Sp ALLY PI Court	250b	2000 / 1 2000 20b / 225 (\$/t 2800 / 2600 / 325-3300 290-2950 300-3100 D PRODU	90-195t o on) 250t	170t 188o n/a 200t 303-308t 255t 286t		
West Texas (as ginned) FAR WE Arizona (as ginned) Cal. Corc. N & Stockton SPECIA Easi Flo tm	Spot OND Ja-Sp Spot OND Spot Nv-Dc Ja-Sp ALLY PI Court Weld	250b	2000 / 1 2000 20b / 225 (\$/t 2800 / 2600 / 325-3300 290-2950 300-3100 D PRODU Spot Spot	90-195t o on) 250t CTS (\$/70	170t 188o n/a 200t 303-308t 255t 286t 286t 200) 2350 1950 1950		

COTTONSEED dlvd. points						
PRICES 10-15-10		<u>Dump</u>	<u>Hopper</u>		<u>Rail</u>	
NORTHEAST		<u>Floor</u> (\$/ton)				
W. New York Spot		227o	(4,,5			
W. New Tork	-					
	JFM	2390				
SE Pennsylvania	Spot	2100				
	JFM	2220				
NE Ohio	Spot	227o				
	JFM	2390				
MIDWEST		(\$/ton)				
MI (Grand Rpds.)	Spot	237o				
	JFM	249o				
MN (Rochester)	Spot		240o	250o		
	JFM		2500	260o		
WI (Madison)	Spot		2300	240o		
	JFM		2400	250o		
Southwest		(\$/ton)				
Texas / Dublin-	Spot.		2150			
Stephenville	OND		200o			
	Ja-Sp		2150			
RAIL - FOB TRACK POINTS		(\$/ton)				
Laredo TX (Mid-Bridge)	Spot				265o	
· • • • • • • • • • • • • • • • • • • •	JFM				2750	
California	Oct.				2890	
Idaho (UP)	OND				280-2850	
	JFM				2970	
WA/OR (BN)	Spot				2950	
	Ja-Ag				310o	
	b = bid	o = offer	t = trade			

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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