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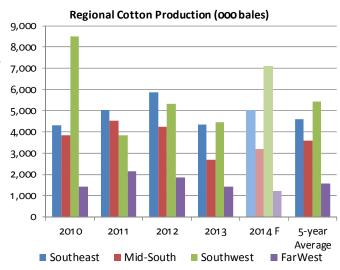
Cottonseed Intelligence Monthly



COTTONSEED MARKET: Remnants of tropical storms have brought rain to the Southwest and through the Cotton Belt during the first half of September which will slow harvest progress. This caused a modest increase in new crop offered prices late in the month. The net result of the rain is mixed. There are some growers in West Texas that the rains have hurt due to flooding, meanwhile others are grateful to get the moisture as it should limit the amount of bolls being dropped late in the season and should be positive development for their overall yields.

The later than expected start to harvest should lend support to spot prices in Southern Texas and Coastal Bend regions longer than previously expected, as this will be the main source of new crop cottonseed supply for the balance of September. Logistics remain an issue as it is difficult to find transportation from these points. As harvest of other grains advance north it will be even more difficult to arrange transport. This concern is another reason for the uptick in prices. Dairy buying interest remains lackluster as large corn and soybean crops are about to be harvested and this should apply downward price pressure on competing feed ingredients which will pressure cottonseed prices lower as well. Milk prices remain favorable and with lower feed prices, dairies should enjoy a few more months of positive margins. Because of these favorable margins dairies are less likely to change feed rations unless there is a exceptionally strong financial incentive for them make a change. That being said, dairies are expected to continue to keep cottonseed in rations at higher inclusion rates than a year ago.

Nearby trading in the Southeast and Mid-South has been sporadic and so thinly traded that there hasn't been enough trading accomplished to report prices. The focus of traders has been on new crop, yet for this time of the year less than normal has traded. This is because end users are mostly staying clear of the market in anticipation of lower prices. Those that are buying are only covering a fraction for their needs. Dairies are not willing to buy at current prices as they are looking for other feed ingredients like distiller dried grains to be priced lower. Gins are not willing to trade at prices \$100/ton below year ago levels, yet. It looks like they are willing to wait for higher prices, which will not likely reach near year ago levels.



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COTTONSEED BALANCE SHEET: The USDA's 2013/14 balance sheet had imports raised 60,000 tons, meanwhile exports were lowered 11,000 tons. The remaining categories for the old crop were unchanged. This resulted in a 72,000 ton increase in ending stocks. This made the stocks to use ratio 9.5% which is a fraction of a percent above the 5-year average.

For the 2014/15 crop year production was lowered 313,000 tons and after the increase in beginning stocks the total supply was lowered 241,000 tons. Both the crush and Feed, Seed and Other categories were lowered 100,000 tons bringing down total disappearance 200,000 tons. Ending stocks were lowered 41,000 tons. This brought the stocks to use ratio down to 8.3% which would be the lowest level since the 2011/12 crop year.

The Cottonseed Digest's old crop balance sheet had imports raised 24,000 tons. The crush was upped 2,000 tons. Exports were lowered 4,000 tons. The Feed, Seed and Other category was raised 50,000 tons. Ending stocks were lowered 24,000 tons based on lower than expected holdings at crushers. This would represent the lowest ending stocks since the 1999/00 crop year. The stocks to use ratio was lowered to 6.3% which would be the lowest level in the past 10 years.

For the 2014/15 crop year total supply was lowered by 322,000 tons. Beginning stocks were lowered 24,000 tons on less than anticipated crusher holdings. Imports were larger in July than expected shifting some supply to the old crop balance sheet resulting in a 28,000-ton decline. Production was lowered 270,000 tons based on less acreage and crop conditions edging slightly lower. The crush remains unchanged as economics should be favorable for crushers based on mostly stable soybean oil prices as soybean oil has price support coming from crude oil prices. This should limit the downside risk for cottonseed oil prices. Demand from oil buyers remains light which is similar to the situation a year ago. The Feed, Seed and Other category was lowered 330,000 tons similar to the amount that total supply was reduced. The movement of cottonseed by rail to western markets is an ongoing concern that could limit usage in this category.

Cottonseed Supply/Demand Balance Sheet (000 tons)									
Year begins Aug 1	USDA	USDA	September / USDA	September / CSD	September / USDA	September / CSD			
	2011/12	2012/13	2013/14E	2013/14E	2014/15F	<u>2014/15F</u>			
Beg. Stocks	618	430	492	507	425	289			
Imports	72	182	198	200	О	20			
Production	5370	5666	4203	4203	5464	5507			
Total Supply	6059	6278	4893	4910	5889	6816			
Crush	2400	2500	2000	2052	2400	2400			
Exports	133	191	219	219	290	300			
Feed, Seed, & "Other"	3096	3094	2250	2350	2750	2670			
Total Disappearance	5629	5786	4468	4621	5440	5370			
End Stocks	430	492	425	289	449	446			

COTTONSEED fob points							
<u>PRICES 09-19-14</u>		<u>Trade</u>			<u>Yr Ago</u>		
Southeast		(\$/ton)					
North Carolina	OND	192-195t		240t			
South Carolina	OND	192-195t			n/a		
Georgia So.	OND	192-195t			234t		
Mid-South		(\$/ton)					
Memphis No.	OND		2300 / 2	225t	268t		
MO Bootheel	OND	2330 / 228t			2750		
NE Arkansas	OND	228t			2700		
Southwest		(\$/ton)					
West Texas: LN	Spot	260-270t			305t		
	OND	225b / 2300			293t		
	Ja-Ag		245b / 2	2500	n/a		
Far West		(\$/ton)					
Arizona	Spot	3600 / 360t 3			3750		
	OND	310b / 3250			3270		
Cal. Corc. No.	Spot	4300			420t		
	Clock	350-3600			3850		
Pima California	Spot	3850			400t		
	Nv-Mr	3300			n/a		
Specially Processed Products (\$/ton)							
Easi Flo tm	Court	Courtland, AL		4430	3700		
			Oc-Nv	2650	n/a		
			Dec	2720	n/a		
b = bid o = offer t = trade n/a = not available West Tayas: I N-Lubbook North PN- Plainview North SN- Seminole North							
West Texas: LN=Lubbock North, PN= Plainview North, SN= Seminole North							

COTTONSEED dlvd. points							
PRICES 09-19	<u>)-14</u>	<u>Truck</u>	<u>Rail</u>	<u>Yr Ago</u>			
Northeas	it	(\$/ton)					
W. New York	Spot	4270		3520			
	OND	2560		2970			
	Ja-Ag	2760		n/a			
SE Pennsylvania	Spot	4150		3350			
	OND	2450		2800			
	Ja-Ag	2650		n/a			
NE Ohio	Spot	4270		3520			
	OND	2560		2970			
	Ja-Ag	2760		n/a			
Midwes	t	(\$/ton)					
MI (Grand Rpds.)	Spot	4390		3620			
	OND	2660		3070			
	Ja-Ag	2860		n/a			
MN (Rochester)	Spot	445-4540		3850			
	OND	2900		3500			
	Ja-Ag	3100		n/a			
WI (Madison)	Spot	4490		3800			
	OND	2850		3420			
	Ja-Ag	3050		n/a			
Southwe	st	(\$/ton)					
Texas / Dublin-	Spot	2650		3000			
Stephenville							
Rail - fob track points		(\$/ton)					
California	OND		3400	368b			
	Clock		3450	n/a			
Idaho (UP)	OND		320-3230	3560			
	Clock		330-3350	n/a			
b = bid o = offer t = trade							

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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