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## Cottonseed Intelligence Monthly



**USDA PRODUCTION REPORT:** September's report had all cotton production at 13.438 million bales, which is an increase of 2% from last month's forecast and a 5% increase from last year. Regionally, the Southwest has the greatest year-over year increase thanks to the nearly million-bale increase for Texas. Compared to last month, total production for Georgia shot 150,000 bales higher followed by a 45,000-bale increase for Florida, and Oklahoma with 44,000 more bales. Regarding reductions from last month, Tennessee's estimate was down the most, off 70,000 bales and South Carolina lost 36,000 bales. USDA's cottonseed forecast was raised 72,000 tons to 4.535 million tons.

USDA U.S. SEPTEMBER COTTON CROP ESTIMATE (000 Bales)							
REGION	PLANTED	HARVESTED	YIELD/ACRE	2008/09 PRODUCTION	USDA 09/10 PRODUCTION	Y-O-Y CHANGE	
Southeast	1,892	1,865	857	3,308	3,330	+22	
Mid-South	1,620	1,553	1006	3,488	3,255	-233	
Southwest	5,266	3,955	709	4,817	5,848	+1,031	
West	211	209	1,465	772	638	-134	
Upland	8,989	7,582	827	12,384	13,071	+687	
Pima	149.7	146.2	1,205	431	367	-64	
TOTAL	9,138.7	7,728.2	835	12,815	13,438	+623	

**COTTONSEED MARKET:** The tight supply situation continues to be the main feature for the California market. Prices have edged higher as rail car movement has been slower than anticipated. Supply in the West is apt to stay tight, because over the past few weeks Western buyers have slowed down their buying activity in markets they source from and new crop supplies will come to market later than normal. California traders have offered October by itself with a several-dollar premium compared to November-December. Due to lingering poor economics for dairies, end users are not willing to book forward supplies keeping a bearish tone longer term.

Nearby offers in West Texas held steady, yet are likely to drift lower. There was greater interest on the part of gins to start selling new crop. The convergence of nearby and new crop will need to happen in coming weeks. Dairies are not aggressive buyers and are expected to remain hand-to-mouth buyers for the next few months, which could mean these users will use less cottonseed.

There are concerns about the crop in the Mid-South due to persistent rains. For this reason, gins have put off marketing new crop. With all the moisture and cool weather, concerns are that yields and production will be smaller than earlier anticipated. Even without much gin selling interest, offers are apt to drift lower through the month. With the outlook for a smallercrop, one would have thought that oil mills would become more aggressive buyers, but they have kept to the sidelines.

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In the Southeast, offers rallied a few weeks ago, but are now roughly even to price levels in last month's installment. Gins have shown more willingness to start trading, as the crop in the region could exceed expectations. Demand is anemic from domestic and export buyers. This situation is aided by the softening of other feed ingredient prices. More downside price moves are expected.

**COTTONSEED BALANCE SHEET:** USDA's old crop balance sheet had changes on the demand side, as data from the crushing industry is now available. The crush was lowered 25,000 tons, as US Census data for the final month of the crop year came in below expectations. Exports were adjusted 16,000 tons higher. The Feed, Seed and Other category was lowered 48,000 tons. These changes resulted in the 58,000-ton increase of ending stocks. The stocks to use ratio moved above 10%, which hadn't been the case in earlier projections.

USDA's new crop balance sheet had a total supply increase of 130,000 tons, which was helped by a 72,000-ton increase to the production forecast. The only change to the demand side of the balance sheet was with the Feed, Seed and Other category which was raised 85,000 tons. The result was ending stocks reached 400,000 tons and the stocks to use ratio rose nearly a percentage point to 8.7%.

Informa's old crop balance sheet had the crush and Feed, Seed and Other category down, 25,000 and 58,000 tons, respectively. Like USDA's balance sheet, exports were raised 16,000 tons in agreement with the latest export report. Ending stocks were raised 62,000 tons as crushing and feed demand finished the year weaker than anticipated. This resulted in an increase in the stocks to use ration, which climbed above 12%.

Informa's new crop production estimate was raised 75,000 tons bringing total supplies 70,000-tons above USDA's level. The outlook for stronger yields from Georgia and dry-land fields in West Texas is behind this increase. Warm and storm-free weather will be needed for the crop to reach its full potential. The crush was unchanged, but considering there is not much buying interest from oil mills, usage may need to be pared back. Exports were raised, as the weak US dollar has the potential to attract more foreign buyers than last year. Also helpful is the larger crop in the Southeast that will provide supply for shipments through Eastern ports. At this point, there is optimism that late next year feed demand might improve, yet ending stocks rose 79,000 tons.

Cottonseed Supply/Demand Balance Sheet (000 tons)						
Yrs beg Aug 1	USDA	Sept. / USDA	Sept. / Informa	Sept. / USDA	Sept. / Informa	
	2007/08	2008/09E	2008/09E	2009/10F	2009/10F	
Beg. Stocks	489	643	643	488	510	
Imports	3	0	0	0	24	
Production	6589	4300	4300	4535	4559	
Total Supply	7080	4943	4943	5023	5093	
Crush	2706	2250	2250	2388	2325	
Exports	599	191	191	350	198	
Feed, Seed, & "Other"	3132	2015	1992	1885	2015	
Total Disappearance	6437	4455	4433	4323	4538	
End Stocks	643	488	510	400	555	

<b>COTTONSEED fob points</b>						
PRICES 09-	<u> 18-09</u>		<u>Trade</u>	<u>Yr Ago</u>		
SOUTHER	AST	(\$/ton)				
No. Carolina	Spot	180b / 184o			328t	
(as-ginned)	OND	1	36b / 140	0	2800	
So. Carolina	Spot	1	75b / 182	0	3200	
(as-ginned)	OND	1	36b / 140	0	n/a	
Georgia So.	Spot	175	b / 179-1	80o	310t	
(as-ginned)	OND	125	5-130b / 1	340	2700	
MID-SOU	ITH	(\$/ton)				
Memphis No.	Spot		192-1940		315o/t	
(as ginned)	OND	160	b / 165-1	68o	2950	
	Ja-Ap		172t	3100		
MO Bootheel	Spot		1950	315o/t		
(as ginned)	OND	1	65b / 170	n/a		
Southwi	EST	(\$/ton)				
West Texas	Spot		223-2250		335t	
(as-ginned)	OND	162-1	162-165o / 160-165t		305-310o	
	Ja-Ag	1	75b / 180	0	330t	
FAR WE	ST	(\$/ton)				
Arizona	Spot	2	255o / 255t			
	OND	2150			380o	
Cal Corc. N	Spot	285b / 300o			415-420t	
& Stockton	Oct.	2850			n/a	
	Nv-Dc	2450			n/a	
	OND	258.500			420o	
	Clock	2550			n/a	
SPECIALLY PROCESSED PRODUCTS (\$/TON)						
Easi Flo tm	Courtland, AL		Spot	2200	3990	
FuzZpellets tm	Weld	lon, NC	Spot	250o	n/a	
Cotton Flo tm	Weld	lon, NC	Spot	250o	n/a	
b = bid o = offer t = trade n/a = not available						

<b>COTTONSEED dlvd. points</b>						
PRICES 09-18	<u>Dump</u>	<u>Hopper</u>		<u>Rail</u>		
Monayan	<u>Floor</u>					
NORTHEAS	(\$/ton)					
W. New York	Spot	2340				
	OND	1930				
SE Pennsylvania	Spot	2180				
	OND	1760				
NE Ohio	Spot	2350				
	OND	1930				
MIDWEST	-	(\$/ton)				
MI (Grand Rpds.)	Spot	2450				
	OND	2030				
MN (Rochester)	Spot		242-2430	250-2550		
	OND		215-2200	225-2300		
<b>WI</b> (Madison)	Spot		234-2350	240-2430		
	OND		205-2100	214-2200		
Southwes	ST	(\$/ton)				
Texas / Dublin-	Spot		2550			
Stephenville	OND		200o			
	Ja-Sp		2150			
RAIL - FOB TRACE	(\$/ton)					
Laredo TX (Mid-Bridge)	Spot				246o	
	OND				2300	
California	Spot				n/a	
Idaho (UP)	Spot				260o	
	OND				240b 247o	
WA/OR (BN)	Spot				260o	
	OND				2500	
	b = bid	o = offer	t = trade			

## **COTTONSEED DAIRY BUYER PROFILES**

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive.

GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

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