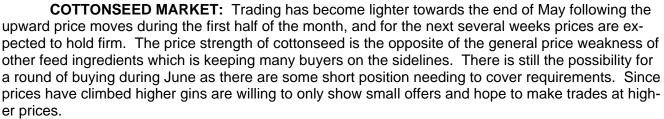
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Cottonseed Intelligence Monthly



Far West supply pipelines have improved towards the end of May thanks to the arrival of rail cars with cottonseed. This modestly eases the supply tightness situation, but the supply outlook doesn't appear to be comfortable enough for prices to drift lower. Current price levels are rationing supply and this is expected to continue for the balance of the crop year. The number of players with seed to sell is dwindling and suggests that remaining supplies are kept in strong hands which means prices could continue to strengthen. Given favorable growing conditions for most of the country for most crops, the abundance of supply should cause prices to soften longer term. However, for the near-term limited supply should lend support to prices.

Texas prices were steady to slightly softer as some end users resisted buying this week in favor of lower cost alternatives. Some dairies are not willing to add to their position at current price levels. This means that users that may normally be including from 4-6 pounds per day in feed rations will be lowering their inclusion rates. Dairies have mentioned that usage would be cut in half under pressure from thin margins and price competition from other feed ingredients like distiller dried grains. New crop trading remains light as planting has been held up due to wet fields. The moisture holds hope for the prospects of above average yields provided fields get planted in a timely fashion.

Mid-South and Southeast price held steady with most of the buying interest only focused on the nearby. Dairy demand in the Northeast and Midwest has softened at current price levels. Demand from rail buyers who will move supplies west have the stronger hand in the market and are apt to be the main buyers for the next few months. At these price levels, end users will continue to buy hand-to-mouth.

Less than half of the cotton crop is planted, so many holding cottonseed are waiting to see if the planting could be delayed like a year ago before they sell remaining supply. This also is part of the reason that new crop trading remains light as gins want to see that the cotton crop is progressing without issue before they come back to market to sell.

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COTTONSEED BALANCE SHEET: The USDA's balance sheet for 2014/15 had production lowered 189,000 tons. This decline in cottonseed production suggests a new historical low lint-to-seed ratio. The Feed, Seed and Other category was lowered 150,000 tons which resulted in endings stocks dropping 39,000 tons.

This is the first month of a balance sheet for the 2015/16 crop year. USDA's production is projected to be 4.795 million tons, which is a 6% decline from this year. The disappearance side of the balance sheet is lower than 2014/15 for all categories. The crush estimate was 100.000 tons below the current year. The Feed, Seed and Other category forecast would be 175,000 tons under their estimate for this year's level. Exports expectations are down 50,000 tons or 18% from this year's projection. Ending stocks at 370,000 tons would be the lowest level since the 2009/10 crop year, which also was the last time cotton plantings were less than 10 million acres.

Since cottonseed production numbers don't typically change after May, the Cottonseed Digest is adopting USDA's production amount for the 2014/15 crop year. This represents a 199,000 ton decline from last month and relates to a new historical low seed-to-lint ratio. This confirms the continuation of the trend of new cotton varieties having less seed yields compared to lint yields. The crush was lowered 51,000 tons, as crush economics remain poor and runtimes continue to be less than anticipated. Loss of runtimes in the Southwest will contribute to the lower crush. The ending stocks were lowered 148,000 tons which brings the stocks to use ratio with in a tenth of a percent of the 5-year average.

For the 2015/16 crop year production is lower on less planted acres. The production forecast still exceeds the total from the 2013/14 crop year. The crush was lowered due to tighter availability of cottonseed and continued unfavorable crush economics with abundant soybeans, palm and other vegetable oil sources affordable on the world market. Cottonseed exports were projected to be 19,000 tons below the 5-year average. If US dollar strength continues it will discourage export buyers from using US cottonseed. They will use other price competitive feed ingredients, as the global outlook implies there will be ample grain supplies to drive prices lower. The Feed, Seed and Other category is projected to be down more than 500,000 tons from the current year. The combination of less supply and the likelihood of modest dairy herd expansion next year mean cottonseed inclusion rates will be lower. The tighter supply situation should lend support to cottonseed prices relative to other feed ingredient prices. Ending stocks are projected to be similar to the 2013/14 crop year.

Cottonseed Supply/Demand Balance Sheet (ooo tons)								
Year begins Aug 1	USDA	USDA	May / USDA	May / CSD	May / USDA	May / CSD		
	<u>2012/13</u>	<u>2013/14E</u>	<u>'14/15E</u>	<u>'14/15E</u>	<u>'15/16F</u>	<u>'15/16F</u>		
Beg. Stocks	430	492	425	425	450	462		
Imports	182	198	100	79	0	30		
Production	5666	4203	5125	5125	4795	4395		
Total Supply	6278	4893	5650	5629	5245	4887		
Crush	2500	2000	1900	1742	1800	1600		
Exports	191	219	275	245	225	200		
Feed, Seed, & "Other"	3094	2250	3025	3180	2850	2650		
Total Disappearance	5786	4468	5200	5167	4875	4450		
End Stocks	492	425	450	462	370	437		



COTTONSEED fob points								
<u>PRICES 05-22-15</u>	Trade			<u>Yr Ago</u>				
Southeast	(\$/ton)							
North Carolina	Spot	265b / 268-2700		2700	402t			
	JJA		280t		n/a			
	OND	231-2350			2700			
South Carolina	Spot		2700		4100			
Georgia So.	Spot	265b / 268o		4150				
	Jun	280t			4150			
	OND	225b / 231-2350		2700				
Mid-South	(\$/ton)							
Memphis No.	Spot	290-295t		450t				
	Jun		3050		n/a			
	OND		255b		3110			
MO Bootheel	Spot		300t		4550			
NE Arkansas	JJA	301-3080		n/a				
Southwest	(\$/ton)							
West Texas: LN	Spot	3700 / 365t		4400				
	JJA	3700		n/a				
West Texas: SN	Spot	3700		4300				
Far West	(\$/ton)							
Arizona	Spot	3	3900 / 380t		475t			
Cal. Corc. No.	Spot		4250		5200			
	Jn-Sp		425-4300		n/a			
	Clock		3850		n/a			
Pima California	Spot		3600		5000			
	Jn-Sp	36ot		n/a				
	OND	3500		n/a				
Specially Processed Products (\$/ton)								
Easi Flo tm Courtl		and, AL	Spot	3400	4850			
			Nov	3000	n/a			
<pre>b = bid o = offer t = trade n/a = not available West Texas: LN=Lubbock North, PN= Plainview North, SN= Seminole North</pre>								



COTTONSEED dlvd. points							
<u>Prices 05-22-15</u>		<u>Truck</u>	<u>Rail</u>	<u>Yr Ago</u>			
Northeast	(\$/ton)						
W. New York	Spot	326-3330		4670			
	OND	2950		3300			
SE Pennsylvania	Spot	316-3180		4490			
	OND	277-2780		3120			
NE Ohio	Spot	3260		4670			
	OND	2950		3300			
Midwest	(\$/ton)						
MI (Grand Rpds.)	Spot	336-3460		4770			
	OND	305-3100		3400			
MN (Rochester)	Spot	359-3610		5000			
	JJA	364-3700		5100			
	OND	329-3320		3750			
WI (Madison)	Spot	356-3580		4950			
	JJA	361-3630		5100			
	OND	320-3220		3700			
Southwest	(\$/ton)						
Texas / Dublin-	Spot	3550		4500			
Stephenville							
Rail - fob track point	(\$/ton)						
California	Spot		415-4200	n/a			
	OND		375t	4150			
Idaho (UP)	Spot		4000	510t			
	OND		370-3750	n/a			
WA/OR (BN)	Spot		4100	n/a			
b = bid o = offer t = trade							

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive. GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

Cottonseed Intelligence Monthly@2015 is published monthly Phone: 651-925-1052/Fax 651-925-1061 e-mail: james.bueltel@informaecon.com Every effort has been made to assure the accuracy of the information and market data which is provided in this publication as a compilation for the use of its readers. Information has been obtained by Informa Economics, Inc. from sources believed to be reliable. However, because of the possibility of human or mechanical error, Informa does not guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Published by Informa Economics, Inc, 3464 Washington Drive, Suite 120, Eagan, MN 55122.