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Cottonseed Intelligence Monthly



COTTON ACREAGE: USDA's *Prospective Plantings* report released March 31st projected 2015 total cotton area to be 9.549 million acres. Compared to a year ago, it is a reduction of 1.488 million acres. The total was 83,000 acres less than Informa's forecast. Regionally the largest year-over-year decline in acres will be in the Southwest, but the Southeast's loss of cotton acres is similar. Given the improved moisture situation in West Texas, there is still the possibility that some producers may plant more cotton than previously projected. Likewise in the Southeast, the delay in field work and less corn being planted could result in more cotton being planted. Far West acres are down related to the drought situation and water use restrictions which will keep cotton acres at historical lows.

USDA - US 2015 Regional Cotton Plantings Forecast (000 Acres)						
Region	201 4 Plantings	201 5 Plantings	% Change from 2013	Change in Acreage	5-year Averages	
Southeast	2669	21 85	-18.1%	-484	2817	
Mid-South	1455	1055	-27.5%	-400	1823	
Southwest	6514	601 9	-7.6%	-495	6714	
Far West	207	140	-32.4%	-67	574	
Total	1 0845	9399	-13.3%	-1446	11665	
Pima	192	150	-21.9%	-42	229	
US Total	11037	9549	-13.5%	-1 488	11894	

COTTONSEED MARKET: Trading has slowed during April due to less buying from reseller shorts. There has been a standoff between buyers and sellers. Prices look to be range bound for the next few weeks as there is uncertainty about new crop supply which is projected to be less than last year. Gins are waiting until they see planting results and how the crop is progressing before coming back to market to sell more new crop supply.

Southeast markets have been quiet due to less nearby dairy buying interest while gins are still waiting for trading levels to rise to their price ideas. Even with the decline in cotton acres, there is ample cottonseed supply and price competition from other feed ingredients. Playing the waiting game could mean prices will be lower in a couple months as cottonseed will have to compete with lower priced feed ingredients.

At the middle of April, Mid-South markets had a few nearby trades, but volumes remain small with only a few truckloads trading at a time. Dairies in the Midwest are not booking enough to cause prices to climb. Cottonseed demand at current prices will remain light as corn and soybean meal futures continue to drift lower.

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West Texas and California markets are holding steady. West Texas had a flurry of spot trading mid-April on modest dairy demand. The California market has been dealing with tight supply and the lack of rail cars caused prices to edge higher and prices remain firm because movement remains brisk. For now, sellers don't seem concerned about losing dairy demand as they are holding firm on price. Resellers are concerned that stout prices are being used to ration more supply than is necessary and could result in lower prices later this summer as other feed ingredients are expected to be abundant and a burden on cottonseed prices.

COTTONSEED BALANCE SHEET: The USDA's balance sheet had the crush lowered by 100,000 tons, meanwhile the Feed, Seed and Other category was raised 100,000 tons. Poor crushing economics related to soft vegetable oil values and softer cottonseed meal and hull prices will keep the outlook for minimal profits. Current cottonseed prices are preventing crushers from taking on more cottonseed ownership. The Feed, Seed and Other category is 54% the total supply of seed and at the highest level it has been in 10 years.

The Cottonseed Digest's balance sheet had imports raised 15,000 tons as South American supplies have been offered. We remain skeptical as in the past, only limited supplies have been imported from South America but imports will be aided by the purchasing power of the strong dollar. Australian supply will not likely be imported because production there was less than a year ago. This increase in supply can be viewed as bearish, but will only have a small impact on price as most of it is likely already bought by dairies.

Exports were lowered 5,000 tons compared to a month ago. Domestic cottonseed prices held stronger than expected during the past few months which may have limited some export buying interest. The export total for the 2014/15 crop year through February is roughly 150,000 tons and is 17,000 tons above the 5-year average. Export demand is expected to soften during the last half of the crop year because of greater supply of competitively priced feed ingredients including South American corn and sovbean meal.

The Feed, Seed and Other category was raised by 15,000 ton to offset the increase for imports. While dairy margins are not as strong as a year ago, milk prices have not softened as much as earlier anticipated. The crush was lowered 22,000 tons as runtimes for the past few weeks have been several thousand ton below year-ago levels. Lower cottonseed meal and hull prices are limiting crush profitability. The crush for the balance of the year will likely remain below year ago levels. The net result of

the changes is a 27,000 ton increase to ending stocks, which would be the highest ending stock level since the 2010/11 crop year.

Cottonseed Supply/Demand Balance Sheet (ooo tons)						
Year begins Aug 1	USDA	USDA	April / USDA	April / USDA	April / CSD	
	2011/12	<u>2012/13</u>	<u>2013/14E</u>	<u>2014/15F</u>	<u>2014/15F</u>	
Beg. Stocks	618	430	492	425	425	
Imports	72	182	198	100	79	
Production	5370	5666	4203	5314	5324	
Total Supply	6059	6278	4893	5839	5828	
Crush	2400	2500	2000	1900	1793	
Exports	133	191	219	275	245	
Feed, Seed, & "Other"	3096	3094	2250	3175	3180	
Total Disappearance	5629	5786	4468	5350	5218	
End Stocks	430	492	425	489	610	



COTTONSEED fob points					
<u>PRICES 04-17-1</u>	<u>Trade</u>			<u>Yr Ago</u>	
Southeast		(\$/ton)			
North Carolina	Spot	238-240	ob / 243-2450 / 240		397t
	My-Ag		247		n/a
	OND	2	215-217b /	220	265t
Georgia So.	Spot	235-238b / 240			4000
Mid-South	(\$/ton)				
Memphis No.	Spot		2700 / 265t		
	MIJ		2700		n/a
	My-Ag		2660		n/a
MO Bootheel	Spot		2710		425t
	MIJ		2750		n/a
NE Arkansas	May		265t		n/a
	My-Ag		2660		n/a
	Oc-Nv		2600		n/a
Southwest	(\$/ton)				
West Texas: LN	Spot	290-293t		t	4300
	My-Sp		2950		4350
	OND		265b / 27	750	3250
West Texas: SN	Spot	2900		n/a	
	My-Sp		2950		n/a
Far West		(\$/ton)			
Arizona	Spot		350b / 3600		465t
Cal. Corc. No.	Spot	390b /	395-3980	506t	
	My-Sp		3980	n/a	
	Clock		370b / 38	300	425t
Pima California	Spot		3500 / 34	45t	4860
	OND		3450		
	Clock	3550			n/a
Specially Processed Products (\$/ton)					
Easi Flo tm Courtla		and, AL	My-Ag	3100	n/a
			Nov.	2900	n/a
b = bid o = offer t = trade n/a = not available West Texas: LN=Lubbock North, PN= Plainview North, SN= Seminole North					



COTTONSEED dlvd. points					
<u>Prices 04-17-15</u>	<u>Truck</u>	<u>Rail</u>	<u>Yr Ago</u>		
Northeast		(\$/ton)			
W. New York	Spot	305-3070		4700	
	My-Ag	312-3150		4800	
SE Pennsylvania	Spot	288-2900		4520	
	My-Ag	295-2980		4620	
NE Ohio	Spot	3070		4700	
	My-Ag	3150		4800	
Midwest		(\$/ton)			
MI (Grand Rpds.)	Spot	3170		4800	
	My-Ag	3250		4900	
MN (Rochester)	Spot	335-3450		4840	
	My-Ag	340-3450		n/a	
	OND	325-3300		3670	
WI (Madison)	Spot	3300		4790	
	My-Ag	3350		n/a	
	OND	3200		3620	
Southwest		(\$/ton)			
Texas / Dublin-	Spot	2950		4350	
Stephenville	My-Sp	3150		n/a	
Rail - fob track poi	(\$/ton)				
California	My-Sp		380-3900	n/a	
	Clock		3500	n/a	
Idaho (UP)	Spot		247-2480	5100	
	My-Ag		3500	n/a	
WA/OR (BN)	Spot		3750	5200	
b = bid o = offer t = trade					

COTTONSEED DAIRY BUYER PROFILES

GROUP 1: Base demand group that will formulate cottonseed in at a 4-6 lb. inclusion rate regardless of price.

GROUP 2: Formulates at a 2-3 lb. inclusion rate regardless of price, and would like to feed at the 4-6 lb. level. However, the last 2-4 lb. is price sensitive. GROUP 3: This is the major swing factor for cottonseed demand. They enter the market when the price is right or other factors prevail (i.e. short hay supplies), and will subsequently exit when other opportunities exist.

GROUP 4: This group does not have access to, or the ability to incorporate whole cottonseed into their rations. However over time, dairymen in this group will migrate up into Groups 1, 2 or 3.

Cottonseed Intelligence Monthly@2015 is published monthly Phone: 651-925-1052/Fax 651-925-1061 e-mail: james.bueltel@informaecon.com Every effort has been made to assure the accuracy of the information and market data which is provided in this publication as a compilation for the use of its readers. Information has been obtained by Informa Economics, Inc. from sources believed to be reliable. However, because of the possibility of human or mechanical error, Informa does not guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Published by Informa Economics, Inc, 3464 Washington Drive, Suite 120, Eagan, MN 55122.